



Canadian Cleantech VC Landscape

Jan 23, 2014



BDC Venture Capital



DIRECT

INDIRECT

Energy /
Cleantech

IT

Healthcare

SII

Fund of
Funds

Why

BDC?

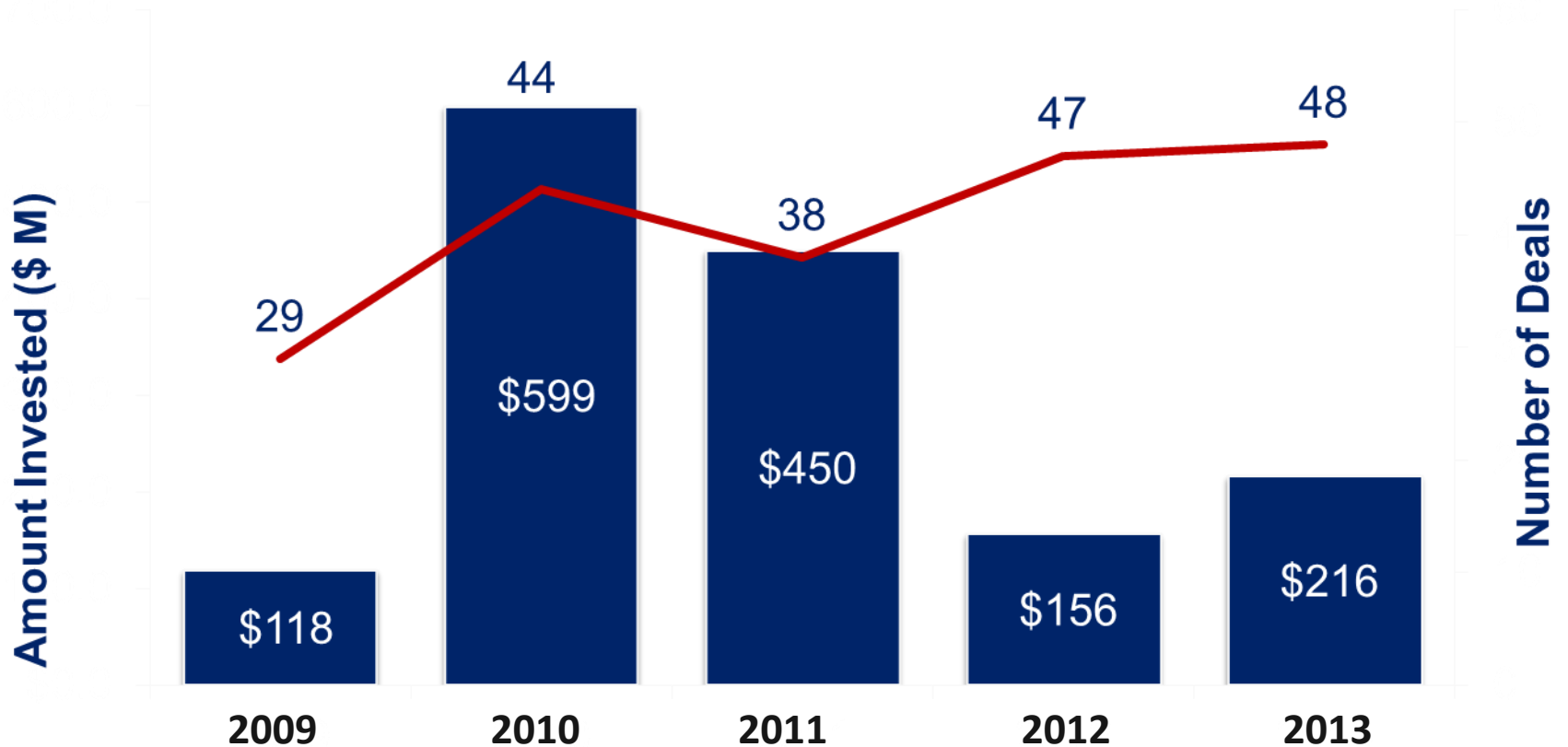
Largest Canadian Investor: \$1B+ Fund

Most active Canadian investing team since 30 yrs.

Patient Investor with value add focus

Reputed Brand: Canadian VC of the year 2013 Winner

VC Cleantech Investment in Canada



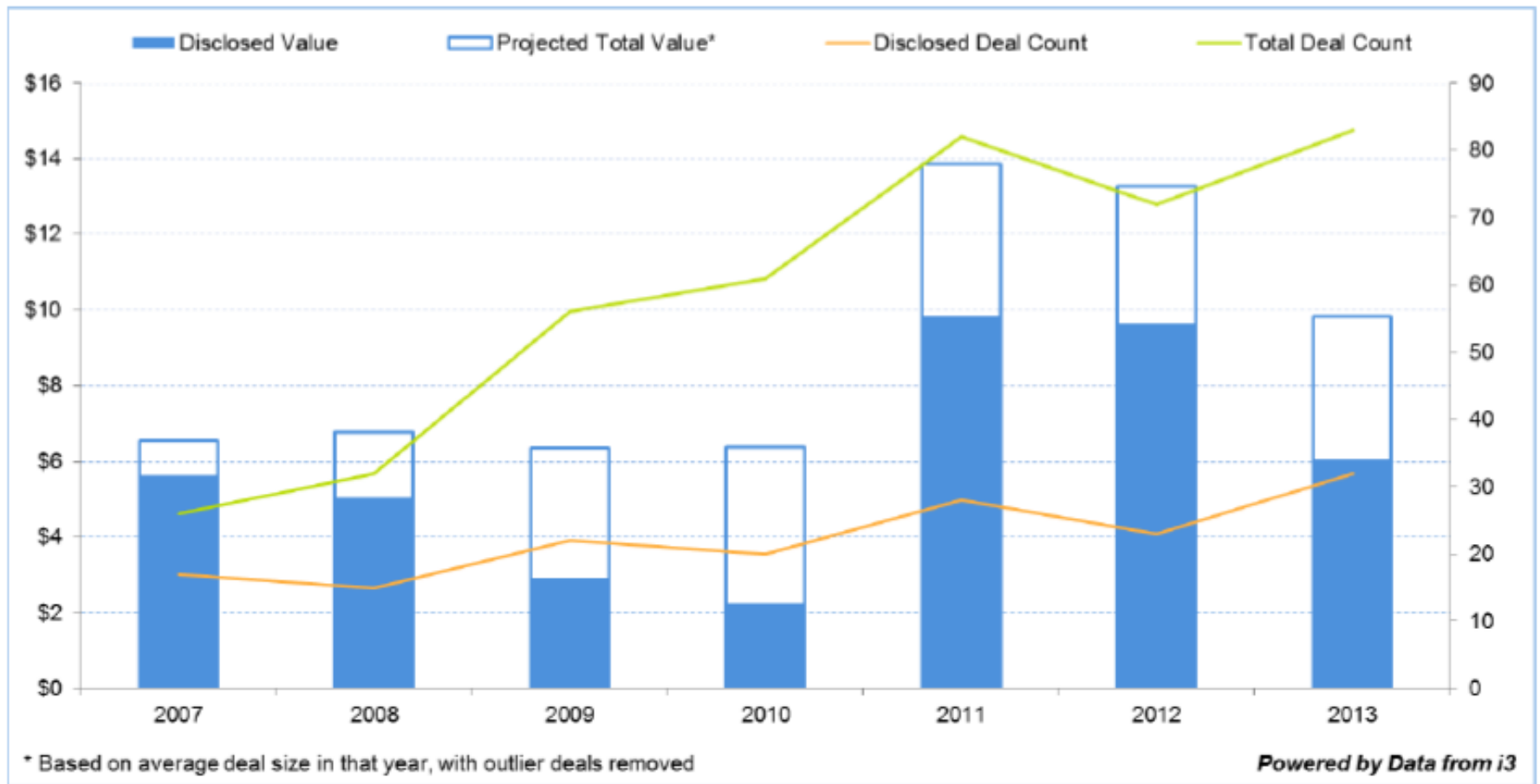
Source: Cleantech Group, 2013

- Cumulative investment in Canada since 2009 is \$1.5B
- Global Cleantech Investment is \$6.8B annual 2013 (1007 deals)

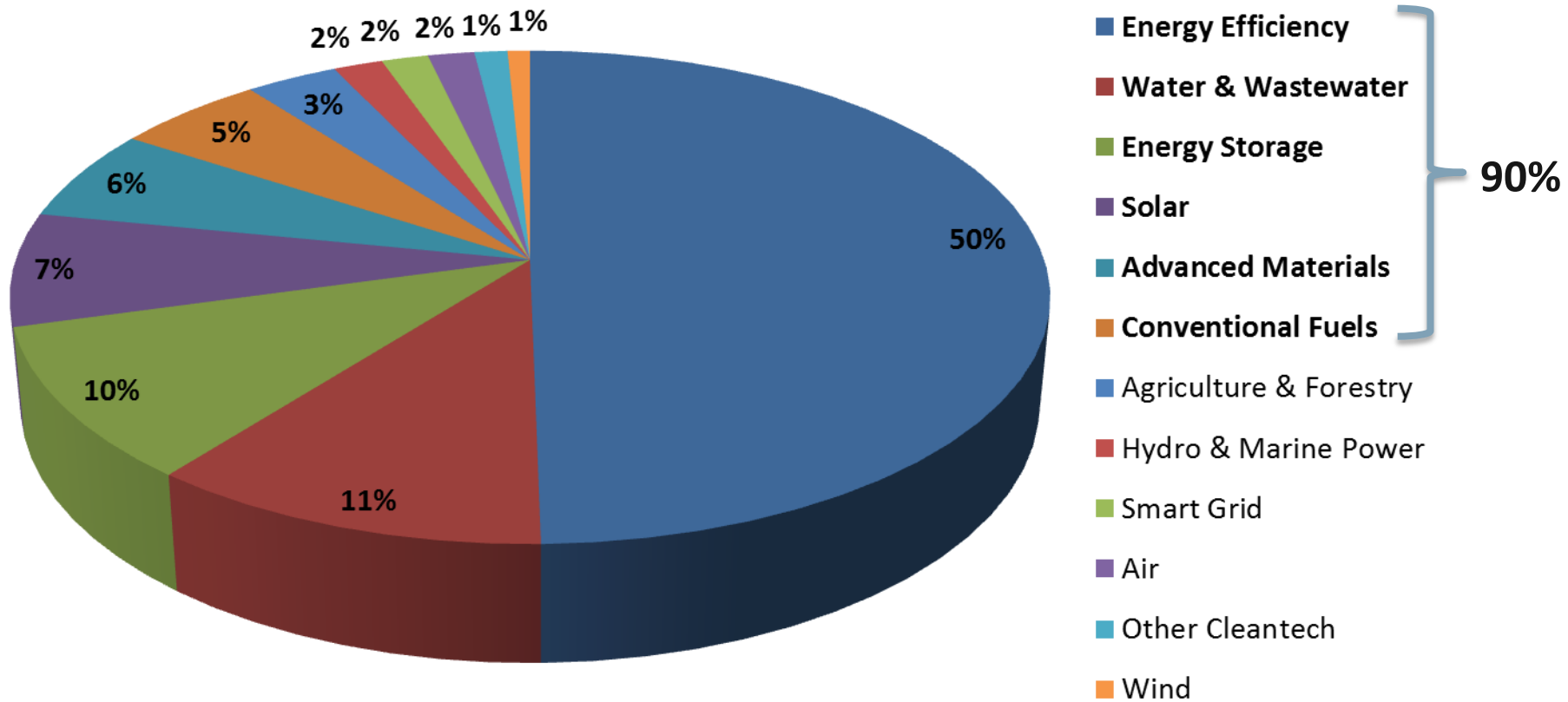
Exit Potential

M&A in Clean Technology Sectors Targeting Venture-Backed Companies

\$ Billions, # of deals



2013 Top VC Sectors in Canada



Source: Cleantech Group, 2013

Canadian Strengths



Oil and Gas

- Efficient Upstream & Downstream Technology
- Wastewater Treatment



Smart Grid

- Substation automation
- Controllers and sensors on Distribution network



Semiconductor and ICT

- Solar BOS
- Data Communication



Agricultural / Food Tech.

- Making agriculture smarter
- Environmentally sustainable (Upstream & Downstream)

A globe of the Earth is centered in the image, resting on a large, vibrant green maple leaf. The leaf's veins are clearly visible, and its characteristic lobed shape is prominent. The globe shows blue oceans and white clouds, with some landmasses visible. The background is plain white.

Thank You!

Twitter @jasmaggu

www.bdc.ca/EN/solutions/venture_capital